

# MOSES SHAYO

Department of Economics; Center for the Study of Rationality  
The Hebrew University of Jerusalem  
Jerusalem 91905, Israel

phone: +972 2 5883246 • e-mail: mshayo@huji.ac.il  
fax: +972 2 5816071 • web page: <http://mshayo.weebly.com/>

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## POSITIONS

- 2013 – present Associate professor, Economics, The Hebrew University.
- 2013 – present Member, I-CORE Center for Empirical Legal Studies.
- 2012 – present Member, Center for the Study of Rationality, The Hebrew University.
- 2011 – 2013 Senior Lecturer (tenured), Economics, The Hebrew University.
- 2010 – 2011 Leitner International and Comparative Political Economy Visiting Fellow, Yale University.
- 2005 – 2011 Lecturer (tenure-track), Economics, The Hebrew University.
- 2009 – 2010 Member of the Advisory Board to the Israeli Finance Minister.

## EDUCATION

- Ph.D., Economics, Princeton University, 2005.
- MA, Economics, Princeton University, 2003.
- BA, Amirim Excellence Program and Political Science, The Hebrew University, 1997.

## RESEARCH

### Journal Articles

- “Social Identification and Ethnic Conflict” (with Nicholas Sambanis). *American Political Science Review*, 107(2): 294-325, 2013.
- “Parochialism as a Central Challenge in Counterinsurgency” (with Nicholas Sambanis and Jonah Schulhofer-Wohl). *Science*, Vol. 336 no. 6083, 805-808, 2012.
- “Non-Consequentialist Voting” (with Alon Harel). *Journal of Economic Behavior & Organization*, 81(1): 299-313, 2012.
- “Judicial Ingroup Bias in the Shadow of Terrorism” (with Asaf Zussman). *Quarterly Journal of Economics*, 126(3): 1447-1484, 2011.

“Social Identity and Preferences over Redistribution” (with Esteban Klor). *Journal of Public Economics*, 94: 269-278, 2010.

“A Model of Social Identity with an Application to Political Economy: Nation, Class and Redistribution”. *American Political Science Review* 103(2): 147-174, 2009. [Winner of the *Michael Wallerstein Award* for the best article published in the area of political economy in 2009].

“How Large Are Non-Budget-Constraint Effects of Prices on Demand?” (with Ori Heffetz). *American Economic Journal: Applied Economics* 1(4): 170–99, 2009.

“The Critique of the Enlightenment in the Early Writings of Jean Jacques Rousseau”. *Politika*, 8, 25-46. 2002. [In Hebrew].

“Persistent Poverty in Israel: Results from Linked 1983 and 1995 Census Data” (with Michael Vaknin). *The Economics Quarterly*, 47(4), 597-628. 2000. [In Hebrew].

“Adam Smith's Concept of the Division of Labour”. *The Economics Quarterly*, 44(3), 434-459. 1997. [In Hebrew].

### Other Publications

“Behavioral Economics and its Applications, Edited by Peter Diamond and Hannu Vartiainen” (book review). *Economica*, 76(302): 404-405. 2009.

“Social Identity and Redistributive Politics”. In Mark Gradstein and Kai A. Konrad (eds.), *Institutions and Norms in Economic Development*. Cambridge: MIT press. 2006.

### AWARDS & GRANTS

2013	ERC starting grant (for 2014-2019)
2011	<i>Quarterly Journal of Economics</i> Excellence in Refereeing Award
2010	The <i>Michael Wallerstein Award</i> for the best article published in the area of political economy in 2009 (awarded by the American Political Science Association).
2010,2012-13	The Hebrew University Excellent Teachers list.
2004	The Isaac Roet Prize (best student essay).

## TEACHING

Price Theory (undergraduate)  
Guided Reading in Philosophy, Economics and Politics (undergraduate)  
Honors workshop (undergraduate)  
Social Preferences (graduate)  
Seminar for Economics PhD students  
Behavioral Economics Workshop (graduate + faculty)

## REFEREE

*American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, American Economic Review, American Journal of Political Science, American Political Science Review, Economic Journal, Games and Economic Behavior, Israel Science Foundation, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of Empirical Legal Studies, Journal of Political Economy, Journal of Politics, Journal of Public Economics, Journal of the European Economic Association, Political Research Quarterly, Quarterly Journal of Economics, Review of Economic Studies, US–Israel Bi–national Science Foundation, World Politics.*

## PRESENTATIONS

Stanford (GSB Political Economy, 2014); UCSD (Applied Economics, 2014); UCLA (Comparative Politics, 2014); Max Planck Institute Bonn (2014); BGU (Economics, 2014); WDR/EGAP (Columbia 2013, discussant); “Behavioral Public Economics” (Vienna, 2013); TAU (Applied Economics, 2012); IMT Lucca (2011); “Advances on the Political Economy of Conflict and Redistribution” (Berlin 2011); University of Chicago (Political Economy, 2011); Dartmouth (Economics 2011); Yale (Political Economy, 2011); Stanford (Comparative Politics, 2011); UCSC (Economics, 2011); UCSD (Rady School, 2011); “Information, Dynamics, and Political Decision Making” (Barcelona, 2010); NYU (Political Economy, 2010); BU (Microeconomics, 2010); CELS (Yale 2010, discussant); Cornell (Public Economics, 2010); Princeton (Political Economy, 2010); Duke (Political Behavior and Identities, 2010); Duke (Political Economy, 2010); Yale (Political Economy, 2010); “Behavioral Economics” (Jerusalem 2010); “The Geography of Peace and Conflict” (Juan March Institute, Madrid 2009); University of Western Ontario (Political Economy, 2009); “Globalization and the Brain Drain” (Jerusalem 2008, discussant); IMEBE (Spain 2008); “Behavioral Economics” (Lyon 2007); AEA Annual Meeting (Chicago 2007); “Affect, Motivation,

and Decision Making” (Israel 2006); “Guns and Butter: The Economic Causes and Consequences of Conflict” (Munich 2005); “Political Economy and Development” (Venice 2005); Princeton Institute for International and Regional Studies (2005); Columbia (Political Economy, 2005); NYU (Development and International Economics, 2005); Carnegie Mellon (Tepper School, 2005); George Mason (Economics, 2005); Princeton (Political Economy, 2004).

## **OTHER**

**Citizenship:** USA, Israel.

**Languages:** English, Hebrew.